

Always Say “YAA” To “NA”

Strive to achieve **SUCCESS** through **POSITIVITY!!!**

Transformational Training Series:

## LEAD WITH LEGACY

With Mr. Tanmay Panchal



**EXCLUSIVE TRAINING PROGRAM  
PROPOSAL**

**Tanmay Panchal**

[www.tanmaypanchal.com](http://www.tanmaypanchal.com)

# 01 LEAD WITH LEGACY:

**(An Exclusive Session Series:)**

- 1 Converting Problems into Profit**
- 2 Distance Leadership Is the Future**
- 3 Multiplying Productivity & Performance**
- 4 Successful Habit Formation**
- 5 Awaken Charismatic Personality in You**
- 6 Mastering Your Speaking Skills**
- 7 Building "YOU" as a Brand**
- 8 Skills - Which You Can Not Ignore!**
- 9 Managing yourself & your Emotions Intelligently**

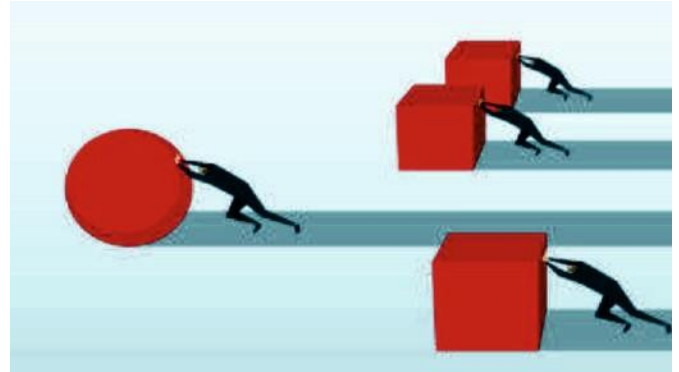
# LEAD WITH LEGACY:

(An Exclusive Session Series:)

## WORKSHOP 1:

### Converting Problems Into Profit

The session is all about developing a growth Mindset as a Leader & How developing a Champion Belief System, Developing a Sense of Ownership, power of Observation skills & Self Awareness, Developing Creative Problem-solving Skills to handle all current & future Challenges & many more...



## WORKSHOP 2:

### Distance Leadership Is The Future



Blueprint from Being Idle to Idol, Strategies for Building Self Motivated Teams, Developing your Distance Mentoring Style for Overall Growth, Secrets of Creating Success Stories, Transforming Next Generation with understanding Powerful Value System, Handling teams from home is a real skill you need for better future & many more...

## WORKSHOP 3:

### Multiplying Productivity & Performance

(Actions Meet Opportunities, Modern Art of Dronacharya, Performance Enhancer Activities, Realizing your True Potential, Exploring Strategies of World's Top Achievers, Techniques for Creating Peak Performance Milestone & many more...)

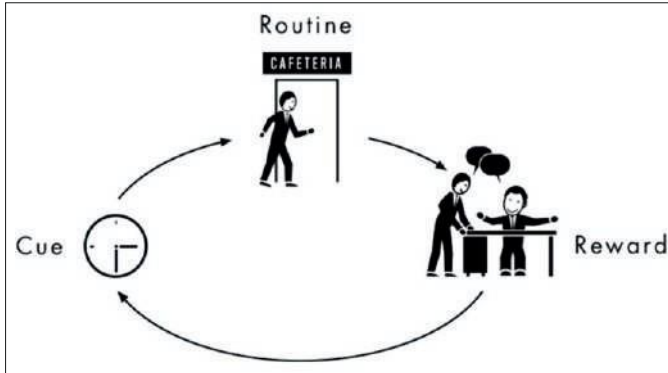


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## WORKSHOP 4:

### Successful Habit Formation



It's not just 21 Days Game, understanding 7 steps for developing any Personal or Professional Habits, Using NLP for your Successful Habit Formation, Power of Peak Hours in habit formations, Belief formation for Habit Formation, Self-evaluation Framework & many more...

## WORKSHOP 5:

### Awaken Charismatic Personality in You

Managing your PSA - Pressure, Stress & Anger smartly, Hack your Patterns & apply Stress Busters, Be your own Anger Bomb Diffuser, Mastering 5 Second Formula, Secret Tools of Developing a Healthy Balance & awakening Charismatic Personality & many more...



## WORKSHOP 6:

### Mastering Your Speaking Skills



Improving your Language Expertise, Listening Beyond Words, Tools for Presenting like a Champion, Practical tips for multiplying your confidence & many more...

# LEAD WITH LEGACY:

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## WORKSHOP 7:

### Building "YOU" as a Brand

Identifying your Uniqueness, Creating your Potential Net Worth, The Art of Connecting with Achievers, The Secrets of Multiplying your Respect Exponentially, Be the First You Framework & many more...



## WORKSHOP 8:

### Skills - Which You Can Not Ignore!



The Art of Negotiation, Convincing Skills for Win-Win Situation, Power of Rapport Building, Objection Handling for Great Results, Value vs Price, Evaluation Tool for Growth Multiplication & many more...

## WORKSHOP 9:

### Managing yourself & your Emotions Intelligently

(Lead the Change, Unique Tools to make Time Work for You, Emotions vs X-Factor, Converting your Weakness into Strength, The Essential Tool for Self-Evaluation & many more...)





# Other Training Modules

Theme:

## MULTIPLY YOUR GROWTH



It Can be customized further according to your requirements

Tanmay Panchal

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# 02 MULTIPLY YOUR GROWTH

Managing Yourself: **Replacing Bad Habits With Success Habits**

Building Positive Working Relationships:

**The Secret to Getting the Job Done**

Lead The Leaders (**For Senior Level**)

Modern "**Corporate etiquettes**"

Effective Communication & Presentation Skills

The Fine art of Public Speaking

Awaken the Leader in You (**for executives' level**)

Empowering others & Building Great Teams

Building a Solid Defence against Stress, Pressure & Anger

Establishing Priorities to Get the Most Out of Your Time

Essentials of Planning: **Your Key to Effectively Managing Projects and Priorities**

Time-Management Tools and Strategies from the Pros

Effectively Handling Change, Crises, Emergencies & the Unexpected

"Be Unique & Get Success"

Let's make a difference together

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## WORKSHOP 1:

(2 Hours)

**Managing Yourself: Replacing Bad Habits With Habits**

- ⊙ Identifying old habits and thought processes that rob you of time and effectiveness
- ⊙ Key success habits highly effective professionals share — and how to begin integrating them into your life
- ⊙ Formula for ending procrastination ... forever!
- ⊙ Learning to say "no" with tact: A success habit that will save you tons of time
- ⊙ Scheduling the regular self-improvement action plans
- ⊙ Becoming Initiator | Reading Habit
- ⊙ Self-Evaluation Tool



## WORKSHOP 2:

(2 Hours)

**Building Positive Working Relationships:  
The Secret to Getting the Job Done**

- ⊙ How-to's" for gaining commitment and cooperation for your project
- ⊙ Communication tips for building rapport up and down the project line
- ⊙ The secret to asking for what you need in a way that ensures you'll get it
- ⊙ Resolving conflicting demands with a system that cools tempers and earns respect
- ⊙ You can't do it all! Delegation techniques that work like magic to lighten your load
- ⊙ 5 powerful ways to keep conflict to a minimum on any project team



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## WORKSHOP 5:

(2 Hours) (Practical + Brainstorming)

### Lead The Leaders (For Senior Level)



- ⊙ Developing Formal Training for new joiners i.e. Induction Training
- ⊙ How to Train & Lead?
- ⊙ Knowing the Team's Scope of Improvement
- ⊙ Bridging gaps Between the Departments
- ⊙ Developing healthy competition
- ⊙ Developing a growth mindset.

## WORKSHOP 6:

(02 Hours) (Practical + Case discussions)

### Modern "Corporate etiquettes"

- ⊙ Accepting the changes
- ⊙ Personality speaks
- ⊙ Corporate common sense
- ⊙ Do & Don't at the workplace
- ⊙ Image building
- ⊙ Tracking your behavior and outcome



## WORKSHOP 7-8:

(04 Hours) (Concepts + Practical Sessions)

### Effective Communication & Presentation Skills



- ⊙ Improving your Language Expertise
- ⊙ Listening Beyond Words
- ⊙ Tools for Presenting like a Champion
- ⊙ Practical and on-stage Performances
- ⊙ Negotiation and convincing skills
- ⊙ Improving your language expertise
- ⊙ Multiplying your self confidence

## WORKSHOP 9:

(02 Hours)

**Modern Art of "Dhronacharya"**

- ⊙ Art of Improving Focus
- ⊙ The "One Thing"
- ⊙ Getting Better Results & Productivity
- ⊙ Maintaining The Results & Tips on helping others with the same



## WORKSHOP 10-11:

(04 Hours) (Activities + Roleplay)

**Building a Solid Defense Against Stress, Pressure & Anger**

- ⊙ Accurately gauging your pressure level to apply instant stress reducers
- ⊙ How to detect and defuse your unique pressure-to-perform time bombs
- ⊙ Determining your top 10 stressors: Brainstorming on how you'll eliminate or reduce them
- ⊙ Recognizing the negative, time-robbing power of worrying and how to banish it forever
- ⊙ Tactics for avoiding the pressure to do more when your plate is full
- ⊙ CHECKLIST: Developing a healthy balance in your life

## WORKSHOP 12:

(02 Hours)

**Establishing Priorities to Get the Most Out of Your Time**

- ⊙ Discover the 9 great deceivers that keep you powerless to prioritize
- ⊙ What are your real priorities? Identifying what matters most - professionally and personally
- ⊙ Learn our "F.A.S.T." (Focus, Agree, Schedule, Track) system for priority management!





- ⦿ How to determine what's "hottest" when everything (and everyone) is screaming for your attention
- ⦿ Let it go: Strategies for cutting loose from nonpriority tasks, activities, commitments, and obligations that bog you down

## WORKSHOP 13:

(02 Hours) (Live project help + Concepts + Practice)

### Essentials of Planning: Your Key to Effectively Managing Projects and Priorities

- ⦿ The power of the one-minute focus as a way to start your day right
- ⦿ Understanding Pareto's Principle and how to use the 80/20 rule to focus your efforts
- ⦿ Powerful planning techniques guaranteed to boost your productivity
- ⦿ 5 techniques that America's top achievers use to get on track and stay on target
- ⦿ Goal-setting "how-to's" for gaining control of your time, your projects, and your priorities



## WORKSHOP 14:

(02 Hours)

### Time-Management Tools and Strategies from the Pros



- ⦿ 5 time-wise habits that top achievers share
- ⦿ Identifying your greatest time-wasters — and making a plan to eliminate them
- ⦿ Bright ideas for stopping the time-draining effects of interruptions
- ⦿ Discovering your daily peak productivity time and how to make the most of it
- ⦿ Calendars, day planners, PDAs, and personal productivity: Determining which tools will work best for you
- ⦿ Decrease the unnecessary time in meetings - and increase the results you want to achieve

**WORKSHOP 15:****(02 Hours) (Live project help + Concepts + Practice)****Effectively Handling Change, Crises, Emergencies & the Unexpected**

- ⊙ strategies that help you anticipate team and project problems - and head them off
- ⊙ How to deal quickly and confidently with inevitable project changes
- ⊙ Keys to making way for the "no way" deadline
- ⊙ Tips that anticipate human error and scheduling glitches
- ⊙ How to avoid making mistakes when you're under pressure
- ⊙ Reasons why projects fail - and how to avoid each one

**WORKSHOP 16:****(02 Hours) (Practical + Case discussions)****"Be Unique & Get Success"**

- ⊙ Think Outside the Box!
- ⊙ Getting Creative Ideas at the workplace
- ⊙ Art of executing Creative ideas into reality
- ⊙ Getting Peak Performance by becoming unique

**WORKSHOP 17:****(02 Hours)****Let's make a difference together**

- ⊙ Creating Value chain
- ⊙ Developing Relationships with Customers
- ⊙ Winning Your customers
- ⊙ Developing Relationships with Resources/Vendors
- ⊙ Winning Your Resources/Vendors
- ⊙ Empowering on Ethics, Values & Legacy

**& Many More Modules...**



# Important Note:

- © In every Workshop, the Category of Participants would be decided mutually according to the topic.
- © We can also decide on training Day, and Time on a mutual basis. So, it will not affect your working hours.
- © Also, we can change the sequence or topics of the Training workshop as per your customized requirement.
- © Currently we are actively working with many Medium & Big level Companies to increase their Productivity & turnover with this kind of Training Workshop.

# Training Program proposed Fees

Particulars	No. Of Participants	Per Session Program Fees
<b>Fees towards Exclusive Training Workshops</b>  <b>By</b>  <b>YAANA CONSULTING SERVICES</b>  <b>Training Duration:</b> Approx. 60 Minutes/Session	<b>Up to 30 Participants</b>	<b>Per Session Fees:</b> <b>Rs. 10,000/-</b> <b>+ 18% GST</b>
	<b>31 to 200 Participants</b>	<b>Per Session Fees:</b> <b>Rs. 20,000/-</b> <b>+ 18% GST</b>
	<b>200 to 400 Participants</b>	<b>Per Session Fees:</b> <b>Rs. 30,000/-</b> <b>+ 18% GST</b>
	<b>400+ Participants</b>	<b>Per Session Fees:</b> <b>Rs. 40,000/-</b> <b>+ 18% GST</b>

# Payment Terms:

- ⦿ Fees should be payable in advance as the confirmation amount of Training agreement.
- ⦿ After full advance payment only, Training can be officially confirmed.
- ⦿ In the service Industry, 18% GST is applicable apart from the training fees.
- ⦿ Kindly take note of it.
- ⦿ In any of the cases, Training fees are non-refundable.

## Bank Details:

Please make all cheques payable to

**"YAANA CONSULTING SERVICES"**

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GSTIN: 24AMCPP7906N1ZN

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Thanks & Regards,

**Mr. Tanmay Panchal**

India's Most Sought Corporate Motivational Trainer &  
speaker with having 100+premium Corporate Clients

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